

# Town of Gilford, New Hampshire

## Budget Committee

### 2015 Report of the Police Department Subcommittee

The subcommittee of the Gilford Budget Committee assigned to review and make recommendations regarding the budget proposal for the Gilford Police Department met on October 19, 2015, commencing at 3 PM in Conference Room A of the Gilford Town Hall.

Subcommittee members Norman J. Silber & Sue Greene were in attendance. Attending to represent the Police Department were Chief Anthony Bean Burpee and Lt. Kristian J. Kelley.

Each line item in the proposed budget was carefully reviewed and discussed at length.

The line item for full time wages, for a full complement of 18 officers, as significantly cut by the BOS, is expected to be very "tight." At present, the Department is at 17 officers and is in the process of attempting to fill its one vacancy. The salary ranges and benefits are at levels believed to be competitive for comparably sized departments. The payroll taxes and benefit charges are essentially outside the Town's control and are based on federal laws and state retirement plan requirements.

The line items on page 25 are essentially flat with the prior year budget, except for 2 that decline by less than \$200 and one that increases by \$100.

The Guardian Tracking Program noted in Software Licensing & Support is an HR program to keep track on a continuous basis of performance reviews of all personnel.

The ammunition for firearms re-qualification is used on a semi-annual basis rather than every 2 years.

On page 26, vehicle fuel costs have been figured at the State's price of ~~\$2.59~~<sup>\$2.40</sup> per gallon, but the actual cost to the department is expected to be less.

The equipment & supplies figure would be adjusted downward if the requested TASER/body camera program (as discussed later in this memo) is approved.

On page 27, the building maintenance is expected to include stripping and re-waxing the floors of the new departmental facilities twice a year rather than every 2 years. The Town has discussed contracting out the regular janitorial services for the expanded departmental facilities.

The last entry on page 27 is for the first year payment to provide for all new TASERS and body cameras for all patrol personnel. The Tasers would be replaced automatically every 5 years and the cameras every 2.5 years- there would also be a number of backup units on site to cover for those that go down in use before they can be repaired. The Chief played a very short video that

demonstrated the superiority of the views provided by the body cameras as compared to dash cameras in the patrol cars, and he intends to ask for an opportunity to show the short clip to the entire committee as part of his presentation.

On page 28, the motor vehicle line item has been cut by the BOS and consists of a motorcycle lease and 2 new SUV's as part of the rolling replacement program. Lt. Kelley has undertaken to repair many of the older light bars to be able to keep them in service longer, and the DPW does the oil changes and minor maintenance on department vehicles.

The 7 pages at the back of the PD tab in the Budget Workbooks deal with the details of the TASER/body camera program. NH police agencies currently utilizing TASER's body cameras and Evidence.com services:

- Bath PD
- Berlin PD
- Charlestown PD
- Farmington PD
- Gilmanton PD
- Haverhill PD
- Hinsdale PD
- Merrimack County Dept. of Corrections
- Milton PD
- Northwood PD
- Tilton PD
- Weare PD

The following NH agencies are currently "testing" TASER body cameras:

- Dunbarton PD
- Enfield PD
- Jaffrey PD
- Littleton PD
- Piermont PD
- UNH PD

The proposed TASER/body cam program appears to be highly impressive, should serve to reduce any liability claims against the department and/or town, and appears to be tried and true and reasonably priced.

We then toured the new and renovated Police Department facilities, which were quite impressive, although there is still some minor finishing work to be completed.

The Department intends to seek a grant to install a training (shoot/don't shoot) simulator in one of the available areas in the new building which appears to be of adequate size.

Computers in patrol cars, along with the associated equipment, are expensive at this time, and there is some concern that if they are in the cars the officers will lose some situational awareness when they are "glued" to the screens, either writing reports or typing in inquiries about vehicles and persons. The present system which utilizes our 24/7/365 dispatcher(s) in the communications center is believed to meet our present needs for such checks. We were advised that automatic license plate readers are prohibited in New Hampshire.

The new building has a kitchen/break room but no money in the budget for appliances to furnish it. So Chief Burpee and Lt, Kelley found someone on Craig's List who was moving and selling a stainless refrigerator, stove, hood, and dishwasher and they purchased all of them for the Town for a grand total of \$400, picked them up and brought them back to Gilford and were able to obtain the plumbing contractor for the overall project to hook up the DW without additional charge. Very well done!!!

The subcommittee unanimously recommended approval of the BOS proposed budget for the Police Dept. totaling \$2,661,688.

The subcommittee meeting adjourned at 5:30 PM.



## IMPORTANCE OF BODY WORN CAMERAS (BWCs)

- A growing number of law enforcement agencies are adopting BWCs in order to document interactions during police-suspect encounters, at crime and incident scenes, and during traffic stops.
- Law enforcement agencies have found BWCs to be useful for officers in the favorable resolution of both administrative and criminal complaints and as a defense resource in cases of civil liability.
- BWCs provide a clearly documented, firsthand, objective account of what was said and what occurred during incidents in question.
- BWCs can provide investigators, prosecutors, and juries with far more detailed, accurate, and compelling evidence.
- Experience has shown that BWCs have a positive influence on the behavior of officers themselves; therefore, promoting accountability and serving as an important training aid.

## BWC INFORMATION

- \$2.5 billion dollars is paid out annually in settlements due to complaints alone.
- Many companies offer law enforcement camera technology so settling on a particular company to do business with can be daunting.
- Such decisions, however, cannot be made based on "up-front costs alone" as doing so results in decision-makers missing the big and expensive picture.

## LET'S LOOK AT THE MATH

- Current BWC research estimates that officers equipped w/ cameras will record between 6-9 videos/10-hour shift. GPD officers work 12-hour shifts, so estimating 10 videos/shift is feasible.
- 12 officers w/ cameras working rotating schedules = (approx.) 150 videos/week.
- 150 videos x 52 weeks = 7,800 videos per year.
- A 1-terabyte server stores (approx.) 3,200 videos.
- 3 1-terabyte servers would be needed for 3,200 videos.
- 3 1-terabyte servers x (approx.) \$350.00 each = \$1,050.00/year for storage.
- Approx. 30 minutes of each shift would be spent by officers to upload 10 videos.
- 30 minutes is (approx.) 4% of a 12-hour shift.
- \$60,000.00/year x 4% = \$2,400.00/officer.
- \$2,400.00 x 12 officers = \$28,800.00/year in lost productivity.
- Videos need to go somewhere for storage, which means having an IT process in place for access, retention, searching, organizing, and auditing (to include detectives & the Prosecutor for evidence-related cases, as well as Command Staff for Administrative/I.A. investigations).
- Conservatively figure \$10.00/request for hard-costs & personnel for searching, recording to disks (an additional expense), and transporting.
- A 10% request of the 7,800 yearly videos = \$780.00/year in annual sharing costs.

- $\$28,800.00$  (lost productivity) +  $\$1,050.00$  (storage) +  $\$780.00$  (sharing costs) =  $\$30,630.00$ /year in related costs.
- Purchasing a camera system that automates the entire process is the most cost effective.
- TASER offers cameras with docking stations that automatically upload videos to Evidence.com; a digital evidence locker securely encrypted twice over that immediately makes information available for file management and sharing.
- As a result, GPD will not have to deal with any manual processes or associated costs.
- Utilizing TASER's products and storage solution for 12 officers =  $\$950.00$ /officer/year.
- $12 \text{ officers} \times \$950.00 = \$11,400.00$  as a yearly cost savings.
- $\$30,630.00$  (lost productivity/storage/sharing costs) -  $\$11,400.00$  (TASER cost savings) =  $\$19,230.00$ /year in overall savings.

Scott Dunn

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**From:** Anthony Bean Burpee [a.beanburpee@gilfordpd.org]  
**Sent:** Monday, September 21, 2015 2:06 PM  
**To:** Scott Dunn  
**Subject:** FW: Taser Quote  
**Attachments:** Q-26921-20150918-0835.pdf

**Importance:** High

Scott:

Here is the TASER quote for both the brand new TASERs (every five years) and body cameras (every 2 ½ years) to include all required equipment.

I did call TASER and found out that you can pay for the first five years up front. The difference between using the TASER TAP program and stretching the payments out as opposed to getting a loan is saving on interest as there is none built in with TASER.

Once year #5 ends, we would then sign a new five year TAP contract with TASER in order to remain in the program. The cost of the Officer Safety Plan "may" increase slightly in year #6 but would remain the same for years 6-10 for budgeting purposes. Every five years a new TAP contract can be signed.

Tony

Chief Anthony J. Bean Burpee  
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Dept. Website: [www.gilfordpd.org](http://www.gilfordpd.org)

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# TASER International

Protect Life. Protect Truth.

17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 Phone: (800) 978-2737  
 Fax: (480) 360-7713



**Anthony Bean Burpee**  
 (603) 527-4737  
 (603) 527-4749  
 a.beanburpee@gilfordpd.org

**Quotation**  
 Quote: Q-26921-2  
 Date: 9/18/2015 8:20 AM  
 Quote Expiration: 9/30/2015  
 Contract Start Date\*: 7/1/2015  
 Contract Term: 5 years

**Bill To:**  
 Gilford Police Dept. - NH  
 47 CHERRY VALLEY ROAD  
 Gilford, NH 03249  
 US

**Ship To:**  
 Anthony Bean Burpee  
 Gilford Police Dept. - NH  
 47 CHERRY VALLEY ROAD  
 Gilford, NH 03249  
 US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Joseph Marioni	(480) 515-6328	jmarioni@taser.com	Fedex - Ground	Net 30

\*Note this will vary based on the shipment date of the product.

YEAR 1 UPFRONT: DUE NET 30

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
12	70112	AXON SIGNAL UNIT	USD 279.00	USD 3,348.00	USD 0.00	USD 3,348.00
18	70113	CAMERA SYSTEM, AXON FLEX, SIGNAL	USD 688.00	USD 12,384.00	USD 0.00	USD 12,384.00
18	73036	CONTROLLER, HOLSTER, BELT CLIPS, FLEX	USD 0.00	USD 0.00	USD 0.00	USD 0.00
3	70026	EVIDENCE.COM DOCK, AXON SIX BAY	USD 1,495.00	USD 4,485.00	USD 0.00	USD 4,485.00
3	70040	EVIDENCE.COM, DOCK, DESK PLATE, 6 BAYS	USD 35.00	USD 105.00	USD 105.00	USD 0.00
3	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	USD 35.00	USD 105.00	USD 105.00	USD 0.00
18	85130	OFFICER SAFETY PLAN YEAR 1 PAYMENT	USD 1,188.00	USD 21,384.00	USD 7,200.00	USD 14,184.00
360	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
18	11002	HANDLE, BLACK, CLASS III, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
18	11004	WARRANTY, 4 YEAR, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
18	22012	TPPM, BATTERY PACK, TACTICAL, PINKY EXTENDER, X2/X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	85014	AXON 1-DAY SERVICE	USD 2,000.00	USD 2,000.00	USD 0.00	USD 2,000.00

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
18	11501	HOLSTER, BLACKHAWK, RIGHT, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
18	73088	RATCHET COLLAR/VERSATILE/ CAPMOUNT, FLEX	USD 0.00	USD 0.00	USD 0.00	USD 0.00
18	73010	LOWRIDER, HEADBAND, FLEX	USD 0.00	USD 0.00	USD 0.00	USD 0.00
18	73011	EPAULETTE MOUNT, FLEX	USD 0.00	USD 0.00	USD 0.00	USD 0.00
18	73059	BALLISTICS VEST MOUNT, ROTATING, FLEX	USD 0.00	USD 0.00	USD 0.00	USD 0.00
18	73008	OAKLEY, CLIP, FLEX	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	70113	CAMERA SYSTEM, AXON FLEX, SIGNAL	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	73036	CONTROLLER, HOLSTER, BELT CLIPS, FLEX	USD 0.00	USD 0.00	USD 0.00	USD 0.00
18	73060	CABLE, COILED, STRAIGHT TO RIGHT ANGLE, 48	USD 12.95	USD 233.10	USD 233.10	USD 0.00
<b>YEAR 1 UPFRONT: DUE NET 30 Total Before Discounts:</b>						USD 44,044.10
<b>YEAR 1 UPFRONT: DUE NET 30 Net Amount Due:</b>						USD 36,401.00

YEAR 2 2016

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
18	85131	OFFICER SAFETY PLAN YEAR 2 PAYMENT	USD 1,188.00	USD 21,384.00	USD 0.00	USD 21,384.00
360	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
<b>YEAR 2 2016 Total Before Discounts:</b>						USD 21,384.00
<b>YEAR 2 2016 Net Amount Due:</b>						USD 21,384.00

YEAR 3 2017

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
18	85132	OFFICER SAFETY PLAN YEAR 3 PAYMENT	USD 1,188.00	USD 21,384.00	USD 0.00	USD 21,384.00
360	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
<b>YEAR 3 2017 Total Before Discounts:</b>						USD 21,384.00
<b>YEAR 3 2017 Net Amount Due:</b>						USD 21,384.00

YEAR 4 2018

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
18	85133	OFFICER SAFETY PLAN YEAR 4 PAYMENT	USD 1,188.00	USD 21,384.00	USD 0.00	USD 21,384.00
360	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
<b>YEAR 4 2018 Total Before Discounts:</b>						USD 21,384.00
<b>YEAR 4 2018 Net Amount Due:</b>						USD 21,384.00

YEAR 5 2019

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
18	85134	OFFICER SAFETY PLAN YEAR 5 PAYMENT	USD 1,188.00	USD 21,384.00	USD 0.00	USD 21,384.00



QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
360	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
<b>YEAR 5 2019 Total Before Discounts:</b>						USD 21,384.00
<b>YEAR 5 2019 Net Amount Due:</b>						USD 21,384.00
<b>Subtotal</b>						USD 121,937.00
<b>Estimated Shipping &amp; Handling Cost</b>						USD 262.82
<b>Grand Total</b>						USD 122,199.82

**Officer Safety Plan Includes:**

- Evidence.com Pro License
- Upgrades to your purchased AXON cameras and Docks at years 2.5 and 5 under TAP
- Extended warranties on AXON cameras and Docks for the duration of the Plan
- Unlimited Storage for your AXON devices and data from the Evidence Mobile App
- One TASER CFW of your choice with a 4 year extended warranty (5 years total of warranty coverage)
- One CFW holster and battery pack of your choice
- 20 GB of included storage for other digital media

Additional terms apply. Please refer to the Evidence.com Master Service Agreement for a full list of terms and conditions for the Officer Safety Plan.

\*\*\* \$400 off each license within first year on SIG

**TASER International, Inc.'s Sales Terms and Conditions  
for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's current Sales Terms and Conditions for Direct Sales to End User Purchasers or, in the alternative, TASER's current Sales Terms and Conditions for Direct Sales to End User Purchasers for Sales with Financing if your purchase involves financing with TASER. If your purchase includes the TASER Assurance Plan (TAP), then you are also agreeing to TASER's current Sales Terms and Conditions for the AXON Flex™ and AXON Body™ Cameras TASER Assurance Plan (U.S. Only) and/or Sales Terms and Conditions for the X2/X26P and TASER CAM HD Recorder TASER Assurance Plan (U.S. Only), as applicable to your product purchase. All of the sales terms and conditions, as well as, the TAP terms and conditions are posted at <http://www.taser.com/sales-terms-and-conditions>. If your purchase includes AXON hardware and/or EVIDENCE.com services you are also agreeing to the terms in the EVIDENCE.com Master Service Agreement posted at <https://www.taser.com/serviceagreement14>. If your purchase includes Professional Services, you are also agreeing to the terms in the Professional Service Agreement posted at <https://www.taser.com/professional-services-agreement>. If your purchase includes Integration Services, you are also agreeing to the terms in the SOW posted at <https://www.taser.com/integrationstatementofwork14>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
Name (Print): \_\_\_\_\_ Title: \_\_\_\_\_  
PO# (if needed): \_\_\_\_\_

Please sign and email to Joseph Marioni at [jmarioni@taser.com](mailto:jmarioni@taser.com) or fax to (480) 360-7713

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800-978-2737

## PURCHASING FROM TASER

### TASER ASSURANCE PLAN

UPGRADED SMART WEAPONS AFTER FIVE YEARS | EQUAL ANNUAL PAYMENTS | ONSITE SPARE DEVICES  
| FULL WARRANTY

The TASER Assurance Plan provides warranty coverage for your existing Smart Weapons for five years and Axon cameras for two and a half, after which they're replaced by our newest model at no cost. Plus, additional on-site spares\* ensure that officers are equipped with the tools they need to protect lives in the field while staying up-to-date with the newest Axon camera technology and Evidence.com management features.

### HERE'S HOW THE PROGRAM WORKS:

1. Purchase a set of participating Smart Weapons or Axon cameras
2. Enroll in the TASER Assurance Plan
3. Make 5 equal, annual payments beginning in Year 1 (e.g. 2015) for Smart Weapons, or make monthly payments for Axon cameras
4. Upgrade to all-new devices without cost at the end of Year 5 for Smart Weapons (e.g. 2020), or Year 2.5 for Axon cameras (e.g. 2017 + 6 months)
5. Optionally, re-enroll in TAP to lock in renewal-year prices

### THE TAP IS AVAILABLE FOR THE FOLLOWING PRODUCTS:

- TASER X2
- TASER CAM HD
- TASER X26P
- Axon Body
- Axon Flex